



# Trails Newsletter

March 01, 2023

## Another Month Of Great Tennis At The Trails

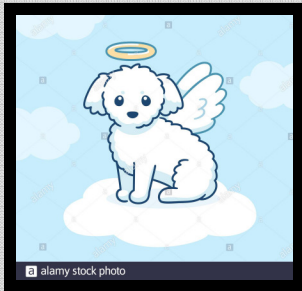
Here is some more good news from the tennis world. According to numerous indicators, tennis is seeing a broad resurgence in the U.S. and in the world. It started in the pandemic, and has continued after. Participation numbers are the highest they have been in decades. Sales of tennis gear are also at their highest level in many years.

That national trend of busy courts plays out at your Trails Racquet Club as well. Courts here were booked solidly. And the coaches are doing a great job making everybody of their students better players.

And once again our members did a fantastic job introducing new players to the club. Read about Darcy and Meric in the next paragraph.

Many questions have been asked about the sale of the Trails club. On the back page of this newsletter you will find a summary of the most frequently asked questions, and their answers. Feel free to ask Jan if you want additional information.

Now enjoy worry free tennis in the wonderful weather our area is currently enjoying.



*Cookie in Heaven*

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## New Members

Once again the Trails was fortunate to welcome two new members. Both individuals have played tennis in the past and are now making a return. Here is who joined in February:

- ◆ Darcv Macerelli
- ◆ Meric Beyazyurek

Darcv is young-ish and full of energy and has the time and desire to work on her game. Meric is a former

soccer player and thus has remarkable footwork. He is also the ONLY member at the Trails with two "v" and one "z" in his last name... Because of our members inviting personalities, both players have already played a lot of matches. As their games develop, they might be interested in even more matches. Welcome to the Trails, Darcy and Meric.

## Guest Fee \$15

As the entire price structure at the Trails is being reviewed to prepare the club for the future, some adjustments will be made over the next months. First one will be on March 31 when the guest fee will increase from \$12 to \$15 per player. This brings it in better alignment with

other fees at the Trails as well as neighboring facilities. On the positive side, membership dues in all categories will remain unchanged and thus offer improved value for our members. And our guests are encouraged to use the lower fees in March while they are still available.





## Update On The Sale Of The Trails Racquet Club

Manv of the Trails members as well as other individuals in the local tennis community have asked questions about the upcoming sale of the club. Here are some answers.

**O:** How is the sale going?

**A:** There have been a number of interesting conversations. But no firm offer has been received yet.

**O:** What are the next steps?

**A:** In the months of February and March, the club is offered exclusively to the local tennis community. After that, it will be offered in national tennis publications. If both fail, other options will be explored.

**O:** What else?

**A:** The weekends in March and early April will be used for various beautification and upgrade projects to make the place prettier for everybody. This will benefit all current players with no cost to them.

**O:** How much are you asking?

**A:** The property was appraised 2 years ago at \$800k for the land only. Add a bit of value for the tennis business, and you arrive at \$990k. And as was said here before: finding the right buyer(s) and right price is more important than getting the sale done quickly.

**O:** And what about OBTC?

**A:** The OBTC contract with the City is up at the end of November. Running the place has been no fun and made no money. Whether the new owner(s) of the Trails want to try to get the contact is up to them.

**O:** What will Jan do with his spare time after a sale?

**A:** Most importantly, he wants to spend more time with his wife, and travel more. He will also start playing tennis tournaments again. And Jan hopes the new owner(s) will maybe hire him to work at the club for 1-2 days per week. 😊

## Carpenter Bees



An annual nuisance at the Trails are carpenter bees. They inhabit the wood planks of some of our player sheds and the clubhouse deck. While the bees are mostly harmless to humans (the males have no stingers, and the females usually stay away from people) they are a nuisance nonetheless. We try to catch them

with the traps shown on the left that supposedly works like magic in North Carolina where we bought it. Maybe Florida bees are smarter... Last season was no success, but this is another year. You will find the traps near many of our courts. Also feel free to whack the bees with your racket.



Dear members of the Trails Racquet Club,

So much for today. Enjoy the great weather, the friendly new and old members, and take advantage of daylight saving time, too. We look forward to seeing you on the courts often. Happy Trails,

Jan Buenner & Team

